Sales Representative (Paid internship for 12 weeks) # TCF112021

True Choice Foods Inc.is deeply rooted into health food products development for general health and wellness of its consumers.

With the expansion is its operations, True Choice Foods Inc is looking to hire a sales representative.

Mode of Job:

- Work from home
- Visiting the clients to generate new leads and clients

Duties and Responsibilities

- Locating prospective customers, generating them into leads, and eventually converting them to customers

- Meeting or exceeding weekly, monthly, and quarterly sales quotas

- Preparing and submitting weekly sales or inventory reports to management

- Keeping contact lists and following up with current customers to continue building relationships

- Performing various administrative duties, such as preparing commission and expense reports, and conducting post-sale follow-ups with the customers

- Working with other employees to develop effective strategies to meet sales targets

- Creating awareness and promoting special offers and loyalty programs

- Managing client relationships through all the stages of the sales cycle

Skills and Qualifications

- Strong public speaking skills to present product or services to customers

- Communication skills to confidently make cold calls or negotiate sales terms

- Ability to meet deadlines and sales quotas

- Familiarity with an office environment, equipment, and software

- Critical and analytical thinking to provide logical answers to customers' questions

- Knowledge of the current trends in the consumer goods sector

- Knowledge of management, finance, and business

Eligible for internship if you:
- are a Canadian citizen or a permanent resident, or a protected person as defined by the Immigration and Refugee Protection Act
- are legally entitled to work in Canada;
- are between 16 and 30 years of age at the start of employment;
- have benchmark level 5 and up
- are a college or university graduate;

Send your CV to truechoicefoods@gmail.com along with references.